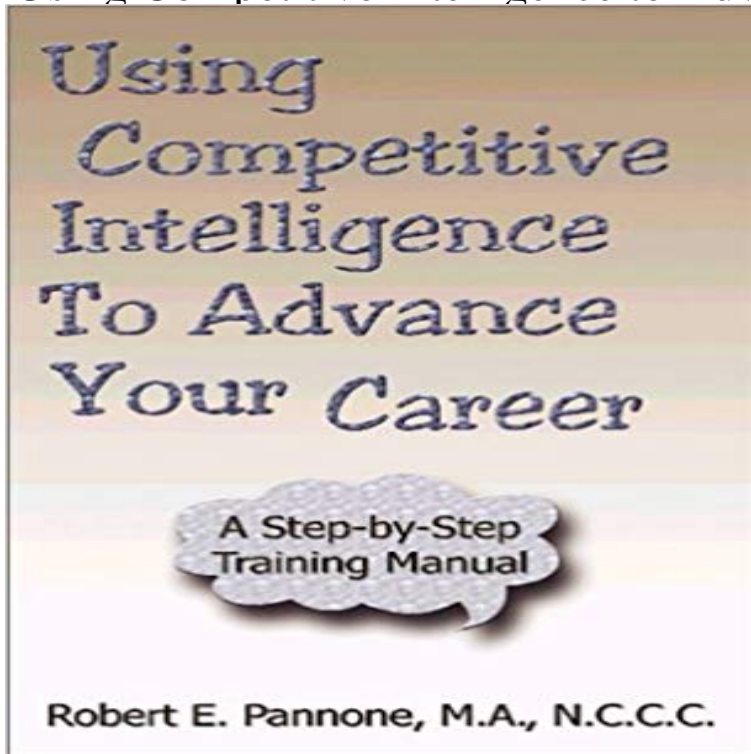


Using Competitive Intelligence to Advance Your Career



This is the first book to guide job seekers through the maze of intelligence resources to produce the single most effective document for finding a new position -- the Proposal for Employment. Elegantly sophisticated yet simple, it is a one-page letter which succinctly states what an employer needs and/or problems are and proposes contributions and/or solutions the prospective employee can make to those ends. If properly done, there is no way that the employer will not offer you the job!

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